

**Cargill Ocean Transportation** 







#### **CARGILL OCEAN TRANSPORTATION**

# Your success will be our success

Achieving operational efficiency and a competitive edge in today's uncertain and volatile markets requires a partner who can truly understand your challenges and provides the right solutions that reach beyond shipping needs.

Cargill Ocean Transportation can bring true value to your business because we know how to operate in uncertain markets serving our own production business.

We believe that we can be successful only when you are and that success for our customers can be achieved through the unique combination of Cargill's strengths:

**Flexibility** - with our sizeable fleet and global footprint we offer more choices for getting the right vessel to the right port when you need it

**Reliability** - we apply high standards to our business practices and ship survey programs so you can be confident that your cargo not only arrives safely but you have a business partner that looks after your interests

**Experience** - with 150 years of commodity trading experience, we understand the importance of supply chain efficiency to your business. Not only do we move commodities, we think about how commodity markets move

**Collaboration** - as part of the wider Cargill logistics network, we can connect you with our extensive logistics and warehousing infrastructure and offer you tailored solutions that go beyond shipping

Financial stability - working with us, you will have a long-term business partner that you can count on

**Ethics** - our Guiding Principles have steered us for 150 years. By partnering with us, you collaborate with key shipping stakeholders that make the industry more sustainable and support seafarers communities around the world

## Our service offering includes:

Competitive and flexible pricing solutions for spot market needs or longer-term contract cover

Range of high quality dry bulk vessels from coasters to capesize Tailored freight solutions that address unique challenges Ability to connect with Cargill's extensive logisitics and warehousing infrastructure

**Dedicated** 

and service

structure

account teams

**Key facts:** 

Part-owner of leading ship vetting specialist, **RightShip**  Fleet of over 500 vessels

12,000 port calls annually across 900 ports

Surveying over 400 vessels per year

Freight solutions for various commodities: minerals, agricultural, processed products

Over **220 million** metric tons shipped per year

Over 250 people in 9 offices worldwide

## **Additional services:**

Transshipment - Providing advice on short- and long-term transshipment solutions

Barging - Connecting your ocean freight to our U.S. and European barging operations

Warehousing - Providing you with access to Cargill's warehousing facilities

Financing - Using Cargill's financial strength to offer payment or financing solutions that improve cash flow management

### **OUR OFFICE LOCATIONS:**

