

Corporate Giving Guidelines

Cargill's purpose is to be the global leader in nourishing people. We measure our performance through engaged employees, satisfied customers, enriched communities and profitable growth.

Corporate giving is one important way Cargill works to enrich the 1,000 communities where we conduct our business. With 131,000 employees in 66 countries, Cargill people are working everyday to nourish the lives of those around us.

Through Cargill's Corporate giving we provides strategic grants to organizations serving communities **where Cargill has a presence**. We provide direct grants for regional, national and global partnerships and provides matching grants for selected local projects supported by our businesses.

FOCUS AREAS

Cargill seeks to build sustainable communities by focusing our human and financial resources in three areas:

Nutrition and Health

Programs and projects that address long-term solutions to hunger, increase access to health education and/or basic health care in developing and emerging countries, and improve youth nutrition and wellness.

Education

Programs and projects that improve access to primary and secondary education for underprivileged children in Cargill communities; training and schooling to improve skills in science, technology and engineering; and partnerships with higher education institutions that provide access to the best people and ideas relevant to the worlds we serve: agriculture, food and risk management.

Environment

We will support projects that protect and improve accessibility to water resources, provide environmental conservation and preservation education, and promote sustainable agricultural practices.

When evaluating requests, Cargill favors projects and programs that:

- Allow Cargill to make a distinctive contribution and significant impact;
- engage our employees;
- solve problems rather than treat symptoms;
- provide opportunities to collaborate with customers and/or key non-governmental and community stakeholders; and
- align with our business focus.

TYPES OF SUPPORT

Cargill directs its resources primarily to projects or programs serving Cargill communities. Only under special circumstances will Cargill consider general operating or capital support. Organizations requesting capital or operating support should contact the Contributions staff before applying.

LIMITATIONS/RESTRICTIONS

We will not fund:

- Organizations without 501(c)(3) status or the equivalent
- Organizations that do not serve communities where Cargill has a business presence
- Individuals or groups seeking support for research, planning, personal needs or travel
- Public service or political campaigns
- Lobbying, political or fraternal activities
- Benefit dinners or tickets to the same
- Fundraising campaigns, walk-a-thons, or promotions to eliminate or control specific diseases
- Athletic scholarships
- Advertising or event sponsorships
- Religious groups for religious purposes
- Publications, audio-visual productions or special broadcasts
- Endowments
- Medical equipment (ambulances, defibrillators)

APPLICATION PROCESS

Regional, national or global organizations that provide programs and services to multiple Cargill communities may apply directly through the process outline below.

Local community organizations (community food relief agencies, schools, community centers) that are located in a Cargill community is advised to contact the Cargill facility in their community to explore local partnership opportunities/interest. The local manager or employee-led Cargill Cares Council, will review your request, determine whether they will provide support, and whether they will apply for corporate matching funds. Cargill does not provide direct corporate grants to local organizations without the support/involvement of our local businesses.

GRANT APPLICATION PROCEDURES AND REQUIREMENTS

1. After reviewing the guidelines, we encourage organizations to submit a 2-3 page letter of inquiry via mail or e-mail. Your letter should include the following:
 - a. Name of organization and mission
 - b. Description of project for which funds are requested
 - c. How the project/program fits within Cargill's focus areas
 - d. Amount requested
2. Cargill will review the letter of inquiry and determine whether the organization will be invited to submit a complete proposal. All letters will receive a response.
3. Those organizations invited to submit a proposal must complete the Corporate Giving grant application form.
4. Cargill may request additional information or a site visit.
5. The Cargill Contributions Committee staff reviews applications on an ongoing basis. Decisions concerning applications are generally made within 90 days of receipt.

FOR MORE INFORMATION, CONTACT:

Michelle Grogg, Sr. Director, Corp Contributions
Phone: 952-742-2931
Cargill Corporate Affairs
PO Box 5650
Minneapolis, MN 55440-5650
E-Mail: michelle.grogg@cargill.com

Stacey Smida, Grants Manager
Phone: 952-742-4311
Cargill Corporate Affairs
PO Box 5650
Minneapolis, MN 55440-5650
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GRANT APPLICATION FORM

ORGANIZATION INFORMATION

Name of organization:		
Legal name, if different:		
Address:		
City, State, Zip/Mail Code:		
Country:		
Phone:	Fax:	Web site:
Name of Executive Director/President:		
Title:	Phone:	E-mail:
Contact person regarding this application:		
Title:	Phone:	E-mail:

U.S. Applicants:

Is your organization designated by the IRS as a 501(c)(3) not-for-profit? Yes No

IF NO, is your organization a public agency/unit of government?

Yes No

IF NO, Please indicate whether your organization works with a fiscal agent. Please include the name and address of fiscal agent:

All other Applicants:

In cases where funds go to nonprofit programs in countries other than the United States, funding must be made through a US-based, 501(c)(3) organization or its equivalency. Organizations are encouraged to contact the Cargill Contributions Committee staff prior to submitting your application.

PROPOSAL INFORMATION

Please give a 2-3 sentence summary of request:	
Population served:	Geographic area served:

BUDGET

Dollar amount requested:	\$
Total annual organization budget:	\$
Total project budget:	\$

AUTHORIZATION

Name and title of Executive Director: _____

Signature _____

PROPOSAL NARRATIVE

Please respond to the following. We ask that you limit your narrative to 4 pages.

I. Organization Information

- A. Brief summary of organization's history, mission and goals
- B. Brief description of organization's current programs/activities
- C. Your organization's relationship with other organizations working with similar missions. How does your organization collaborate with others?

II. Purpose of Grant

- A. Specific activities for which you seek funding
- B. How those activities address the Cargill's focus areas
 - a. Nutrition and health
 - b. Education
 - c. Environmental Stewardship
- C. How those activities meet the following criteria:
 - a. Allow Cargill to make a significant impact and a significant impact
 - b. Involve Cargill employees and leverage their expertise
 - c. Solve problems rather than treat symptoms
 - d. Meet Cargill's business focus
 - e. Provide opportunities to collaborate with customers and strategic partners
- D. Who will benefit from the activities?
- E. How you will measure the impact/outcomes of the activities on the community?

III. Evaluation and Measurement

- A. Please describe your criteria for success – both immediate and long-term outcomes
- B. How will you measure these changes?
- C. Who will evaluate the work?

REQUIRED ATTACHMENTS

1. Copy of your current IRS determination letter indicating tax-exempt, 501(c)(3) status. If using a fiscal agent, please include a Letter of Authorization
2. Organization current year budget and project/program budget
3. Audited financial statements for the last fiscal year, if available
4. List of current funders
5. List of Cargill employees who volunteer and/or serve on the board of your organization
6. List of organization's Board of Directors

Please mail or email your completed application, proposal narrative and required attachments to:

Grants Manager
Cargill Corporate Affairs
PO Box 5650
Minneapolis, MN 55440-5650
Phone: 952-742-4311
Email: Stacey_smida@cargill.com