Meatless is on the menu



Plant-based proteins are gaining awareness and acceptance, propelled by interest in healthy eating, sustainability and animal welfare.



NEW ATTITUDES & AUDIENCES



Veggie burgers

- Typically targeted at vegetarians/vegans
- Texture, taste not typically meat-like



Meatless meat

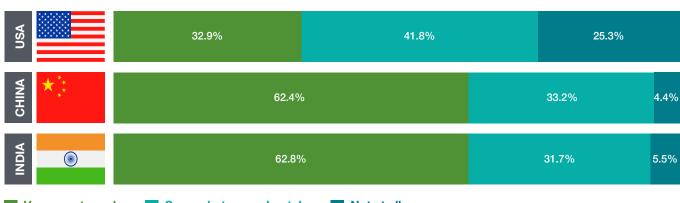
- Targeted at "flexitarians" who eat meat & alternatives
- Mimics sensory experience of eating meat

Foodservice feeds trial

When dozens of national chains added **meatless** options to their menus, restaurant sales of meat alternatives grew

Global appetite, great potential⁴

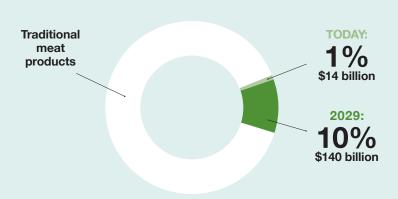
How likely are you to purchase plant-based meat?



Somewhat or moderately Not at all Very or extremely



Alternative meat's slice of the global meat industry



Smart plant protein sources from Cargill

(Non-GMO available*)



✓ PEA



CORN

Learn more at cargill.com/plantproteins



^{*} There is no single definition of "non-GMO" in the USA. Contact Cargill for source and processing information. SOURCES:

¹ Innova Market Insights, 2018. "62% Increase in Plant-Based Product Claims, Says Innova Market Insights." ² Mintel. Global Food & Drink Trends 2019.

³ Nation's Restaurant News. "5 More Companies Tackle Plant-Based Meat Alternatives." June 18, 2019.

⁴ Vox. "The Rise of Meatless Meat, Explained." August 30, 2019.

⁵ Barclay's Research. "Carving up the Alternative Meat Market." August 19, 2019.