## Meatless is on the menu



Plant-based proteins are gaining awareness and acceptance, propelled by interest in healthy eating, sustainability and animal welfare.


INCREASE
in plant-based product claims (2013-2017) ${ }^{1}$


BELIEVE
plant-based foods are better for the environment ${ }^{2}$


CONSUME
plant-based protein daily ${ }^{2}$

## NEW ATTITUDES \& AUDIENCES

## Veggie burgers

- Typically targeted at vegetarians/vegans
- Texture, taste not typically meat-like

Meatless meat

- Targeted at "flexitarians" who eat meat \& alternatives
- Mimics sensory experience of eating meat


## Foodservice feeds trial

When dozens of national chains added meatless options to their menus, restaurant sales of meat alternatives grew

$$
268 \% \uparrow
$$

Global appetite, great potential ${ }^{4}$
How likely are you to purchase plant-based meat?


- Very or extremely
- Somewhat or moderately


10-year growth forecast:


Alternative meat's slice of the global meat industry


Smart plant protein sources from Cargill

Learn more at cargill.com/plantproteins
(Non-GMO available*)

- PEA
© SOY
- CORN
* There is no single definition of "non-GMO" in the USA. Contact Cargill for source and processing information.

SOURCES:
IInnova Market Insights, 2018. "62\% Increase in Plant-Based Product Claims, Says Innova Market Insights." ${ }^{2}$ Mintel. Global Food \& Drink Trends 2019,
${ }^{3}$ Nation's Restaurant News. "5 More Companies Tackle Plant-Based Meat Alternatives." June 18, 2019.
${ }^{4}$ Vox. "The Rise of Meatless Meat, Explained." August 30, 2019
${ }^{5}$ Barclay's Research. "Carving up the Alternative Meat Market." August 19, 2019.
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