

# thrive™

Providing supply and pricing solutions that turn complexities into market advantage.

Metals Supply Chain

United States





# Delivering excellence to your business

The steel industry is continuously evolving. It is a challenge to manage costs while ensuring greater efficiency and securing a competitive edge in the market place.

Cargill is a partner who offers you the mix of reliable supply and sophisticated pricing solutions to turn these market challenges into your advantage.

We give you timely access to the quantity and quality of product that you need at a competitive price. We do that through the combination of unbeaten sourcing capability from our national and global suppliers, strategically located steel service centers, deep metallurgical knowledge, integrated supply logistics, outstanding risk management expertise and a 40-year track record of successful processing and trading.

We connect innovative and sophisticated risk management skills with our physical trading capabilities to provide you with pricing and product consistency. Volatility in steel costs may be reduced through our proprietary financing programs coupled with timely physical delivery.

Our business in the United States is part of Cargill's global Metals Supply Chain business.

**Integrated** supply chain solutions across all major U.S. hubs

**100%** fulfillment record for long-term contracts

**Just-in-time delivery**

Broad range of hot-rolled steel products

Consistent inventory and capabilities

Cargill Steel Service Centers certified **ISO9001: 2008 Quality Standard**

Top quartile ranking for **operating efficiency** by the **Metals Service Center Institute**

**Metallurgical support**

8 master coil depots located in major U.S. hubs

## OUR METALS FOOTPRINT



### OUR PRODUCTS:

- Stretcher-leveled sheet and plate
- Temper Passed sheet and plate
- Slit and cut-to-length sheet and plate
- Pickled and oiled

For more information, contact us at [MetalsUS@cargill.com](mailto:MetalsUS@cargill.com) or visit [www.cargill.com](http://www.cargill.com)

## Cargill and our presence in energy, transportation and metals markets

For the last 150 years, Cargill has successfully delivered agricultural, food, industrial and financial solutions for its customers. Our activities in the energy, transportation and metals space can build on the power of our connections and develop unique insights, products and services.

As a global buyer and consumer of energy, transportation and metals, we are in the unique position to understand your needs and offer solutions that help increase profitability, grow market share and ensure flawless operations of your business.

### OPERATING IN:

**Natural Gas, Power, Petrochemicals, Refined & Non-Refined Oil Products, Energy Risk Management, Ocean Transportation, Iron Ore, China Steel, U.S. Steel, International Ferrous Trading**

As a global buyer and consumer of energy, transportation and metals, we are in the unique position to understand your needs and offer solutions that help increase profitability, grow market share and ensure flawless operations of your business.

Our team of over 1,000 experts operating in over 20 global locations offers sophisticated, innovative physical and financial solutions which deliver profitability for our customers. We build long-term relationships and provide excellent customer service to ensure that our customers have a trusted partner who will help their business *thrive*.

### ABOUT CARGILL:

Cargill provides food, agriculture, financial and industrial products and services to the world. Together with farmers, customers, governments and communities, we help people *thrive* by applying our insights and nearly 150 years of experience. We have 155,000 employees in 68 countries who are committed to feeding the world in a responsible way, reducing environmental impact and improving the communities where we live and work.