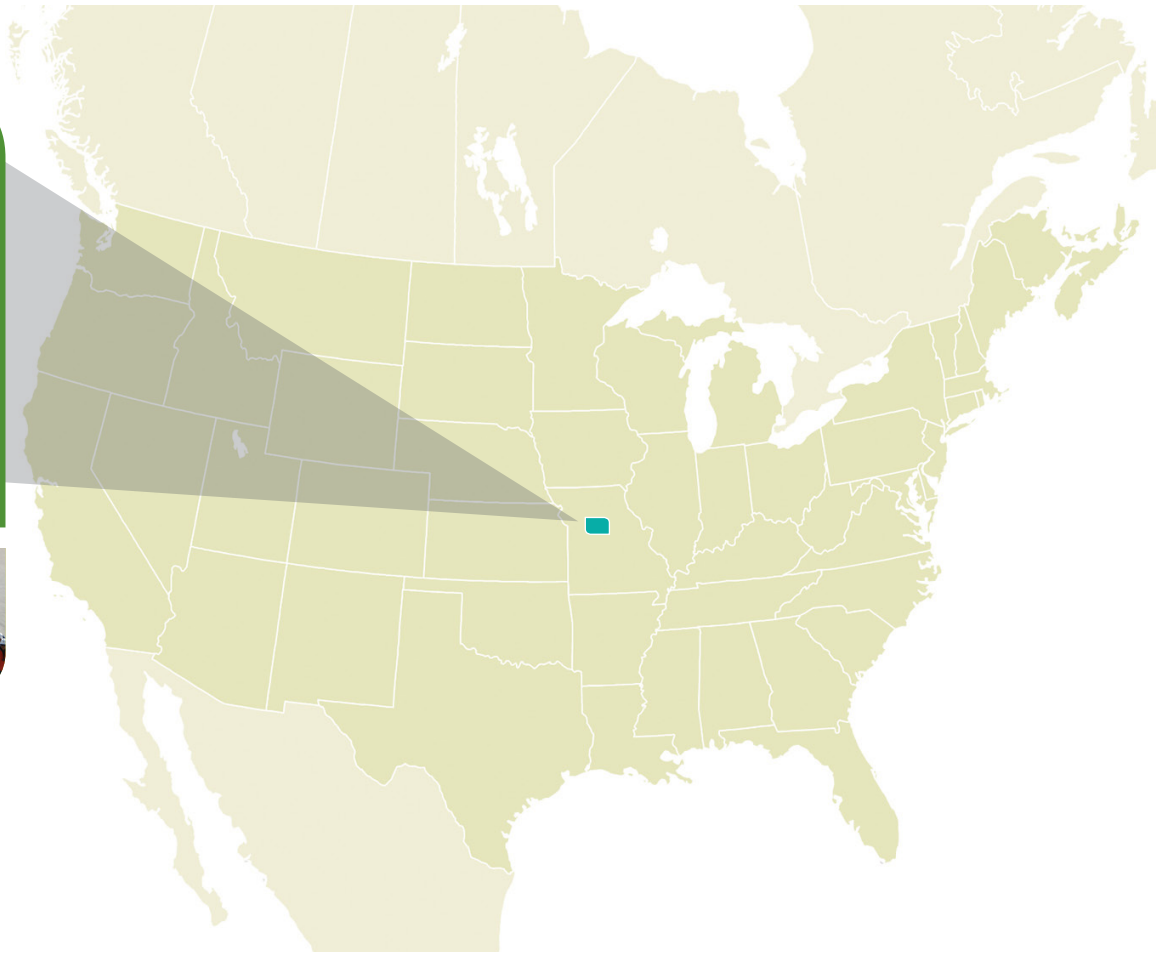


## The Marshall Facility (Est. 85M) Marshall, Missouri

Established: 1972  
Employees: 470



## For the love of meat.

Everyone loves meat in his or her own way — whether for its flavor, sustenance, the story behind it or because of how it's raised. Which is why our customers don't just sell products; they sell the reputation behind the products they offer, and we understand just how deeply that connects to our customers' reputations. After all, it's our reputation, too.

**Approximately 470 team members at our Marshall, Missouri facility work hard every day to maintain that reputation, creating the highest-quality products and upholding responsible practices. Our team members live by the motto "Every Tray Matters." We know that every tray we produce has the potential to be consumed by our community's families, even our own. Attention to detail and product quality isn't just something we do – it's part of our culture.**

Situated in the heart of Missouri, Cargill has deep roots in this small farming town. The Cargill Marshall facility was founded in 1972 as a Pork Harvest facility, transitioning to Case Ready in 2001. The facility provides fresh beef, pork, ground beef and value-added products to some of the largest grocers across the country through private label brands.

### CUSTOMER SOLUTIONS

The Cargill Marshall facility offers a variety of packaging solutions to choose from, including:

- Exact weight portioning
- Lidstock, cryovac and multivac formats

### ABOUT OUR PLANT

- Established: 1972 by Wilson Foods, purchased by Excel Corporation in 1995
- Operational square feet: 100,000
- Among top three largest employers in Saline County
- One of 13 Cargill businesses located in the state of Missouri
- Average of 350,000 pounds produced daily
- Over 97 million pounds produced annually
- Two production shifts, plus 24/7 distribution and maintenance
- 108 trucks ship finished goods weekly



## OUR COMMITMENT TO STEWARDSHIP

### Doing the Right Thing

*We believe transparency is about visibility and honesty, which is why we're committed to being as open as possible.*

### Community Stewardship

*Our employees partner with community leaders to determine where our resources and time can best improve the overall health and success of our community, committing \$100,000 to charitable contributions annually. A few of the programs and organizations we've served include:*

- United Way
- Relay for Life
- YMCA
- Buddy Backpack Program
- Marshall Community Food Bank
- Local FFA Chapter

### Food Safety

*We hold ourselves to high standards, always looking ahead for ways to innovate and anticipate needs, leading the way in food safety. Our current qualifications include:*

- USDA-inspected facility
- Pre-operational inspection
- Global Food Safety Initiative (GFSI) certification, meeting internationally recognized food safety requirements
- HACCP-recognized (Hazard Analysis Critical Control Points)
- Label verification process
- 8 p.m. audit process

### Environmental Stewardship

*We focus on innovating ahead of regulations, and we are committed to having a positive impact on the environment. So far, we've made great progress:*

- 5% energy reduction compared to fiscal year 2011
- Improved wastewater anaerobic/aerobic efficiency

### Employee Stewardship

*We believe in providing opportunities for growth, maintaining a safe workplace and challenging our team to bring their best ideas forward to continually drive improvement. Some of our recent efforts include:*

- Nearly \$25 million paid in wages, salaries and benefits annually
- Qualified for "world-class organization" status from Kenexa, achieving and maintaining engagement scores of 80% or higher
- Safety Champions training for all employees
- Recipient of Cargill Chairman's Business Excellence Award for 2012 and 2014



### LOCATION

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