

Cargill SAP Functional Training

Implementation Guide for Starches Sweeteners and Texturizers North America



Cargill Strategic Sourcing and Procurement North America

Supplier Communication

For Internal and External Stakeholders





SAP Implementation

September 1, 2019 or November 1, 2019

Some of the locations impacted may be in your system(s) under previous names such as Cargill Corn Milling, Cargill Sweeteners, Cargill Health & Nutrition, Acidulants or Cargill Texturing Solutions.

We are working to establish common processes and technology





ACTION ITEMS NEEDED FROM YOU:

- Go-Live Notice/Letter Read the CSSTNA Implementation Letter we sent to you via email or postal mail.
 - A copy is available on the Supplier Central website.

 ACH/EFT Form -Submit ACH/EFT Form if you are currently receiving checks from Cargill



Topics we will cover:

- Ariba Enabled Suppliers
- Setting Cargill up in your system
- Purchase Orders
- Material numbers and item descriptions
- Confirmations
- Changes
- Invoice Routing
- Invoice Requirements
- Remittance Changes
- Payments
- Cargill Communication Channels



Ariba Enabled Suppliers



Ariba Enabled Suppliers

- For those not familiar with Ariba, it is an application that Cargill uses for procurement and invoice processing once suppliers are set up on SAP. It is possible that you may transact via Ariba in the future.
- Please Note: If your company is already on Ariba, some of the specific content in the rest of these slides may not be applicable for Cargill ARIBA Network (AN) Transactions. Please refer to the <u>Understanding</u> <u>Ariba</u> section of Supplier Central for information on AN transactions.
- Suppliers with questions about their companies' business relationship with Cargill in AN should contact Cargill's NA Supplier Enablement team at

CSSP_NASUPPLIERENABLEMENT@CARGILL.COM

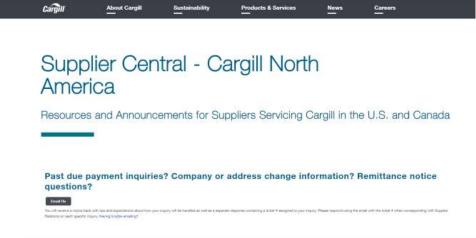


Setting Up Cargill In Your System



Setting Up Cargill In Your System

- Cargill encourages suppliers to make sure that the Cargill customer accounts in their system are set up correctly. Please see How to Set Up Cargill in Your System for additional guidance.
- Cargill recommends that suppliers have a customer record for each Cargill Attn line they transact with.
- Details for the Cargill plant and Attn lines impacted by this change can be found in the Starches Sweeteners & Texturizer North America Go Live letter on Supplier Central under the Announcements & Webinars section.



Announcements and Webinars

Notices in this section highlight updated information to enable Cargill NA suppliers.

SAP Deployment Communications

CSSTNA

- Cargill SAP Functional Training Presentation Implementation Guide for CSSTNA
- Non Ariba CSSTNA Go-Live Letter
- Ariba Enabled CSSTNA Go-Live Letter



SAP Purchase Orders



Sample SAP PO

1. Cargill business name
Please use this full name
on all documents
including invoices

2. SAP Attention line will be referenced within the remit to address here.

FACT: Cargill requires a purchase order for all materials and services.



Cargill PO Number

MUST be included on invoice for payment to be issued

PO Contact Name & email

4.)

Email is the preferred method of communication Questions regarding orders should be directed to this contact

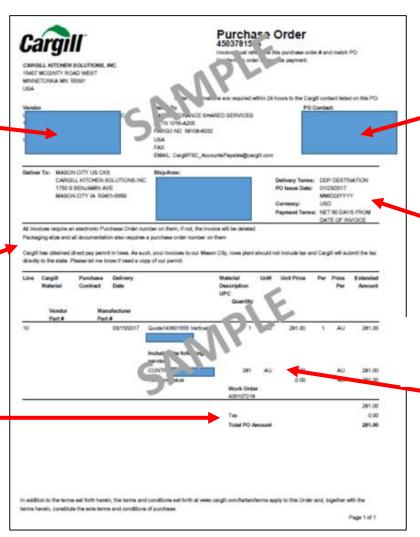


Sample SAP PO

Be sure your company name is listed correctly

Follow any special instructions

Verify taxes are correct



Contact the Cargill contact on each PO with changes or corrections

Verify currency terms & incoterms correct

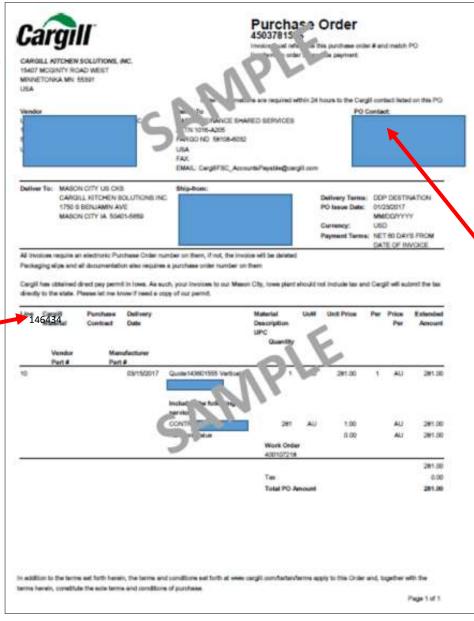
UOM on all your documents must match UOM on Cargill PO



Sample SAP PO

Materials Numbers & Descriptions

Cargill material numbers and descriptions will change



Questions on new material #'s can be directed to the PO contact

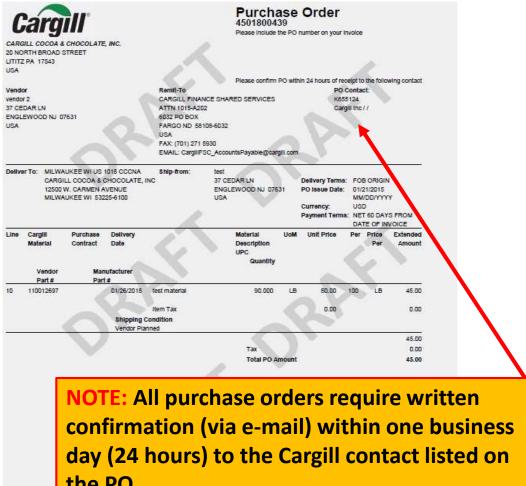


SAP Purchase Orders

Requirements for Confirmations:

- Date when delivery will be received by Cargill plant
 - ➤ If delivery is Cargill planned transportation, date when material will be available for pickup and a pickup number
- Material
- Quantity
- Unit of Measure (UOM)- Must match PO
- Price stated on the purchase order
- Currency
- Confirmation of accurate tax amounts
- Delivery Terms (Incoterms)
- Any additional costs that are not part of the per unit cost need to be included in the confirmation (i.e. freight, handling, pallets, etc.)
- Ship-from address (also known as the goods supplier address)
 - > You will need to review this address on each purchase order you receive, to ensure the address is the correct location that the product is shipping from, as it impacts tax determination.
 - > If the material is being shipped from outside the country, please notify the PO contact before it is shipped.

Note: there may be other special instructions listed on the PO



the PO



SAP Purchase Orders

Changes

- 1.) If purchase order changes are needed it is the responsibility of the supplier to inform Cargill.
- 2.) Once a PO has been changed, you will receive a new copy of that purchase order.



Reminder: All purchase orders require written confirmation (via e-mail) within one business day (24 hours) to the Cargill contact listed on the PO



Invoicing & Remittance



Invoice Routing

All invoices <u>must be</u> submitted via email to <u>CargillFSC_AccountsPayable@cargill.com</u> for processing.

This email address should be used **ONLY** for submission of invoices. Any other documents or statements submitted to this email will be deleted. Cargill does not accept any invoices submitted via fax.

Invoices are required for all purchase orders going forward, a goods receipt in our system will no longer generate a payment to you.

All invoices must be submitted based on your PO, if you are unsure of where to submit your invoice contact Supplier Relations.



Invoice Requirements

To prevent delays, ensure the following is included on all invoices:

- Cargill PO number, where applicable; Each invoice can only reference ONE purchase order (See <u>Receiving and Confirming Purchase</u> <u>Orders</u> for additional information about POs and PO confirmation requirements.)
- Cargill business name and "Attn Line" number (<u>Access a complete list of Cargill locations</u> with "bill to" information for completing the business name and attention line.)
- Cargill ship to address
- Supplier remittance address for payment
- Supplier name and address (must match the name and address on the PO)
- Supplier invoice number
- Line-item number
- Line-item description of goods or services, including Cargill Material #, if applicable
- · Quantity of items
- Unit of measure (must match the PO if applicable)
- Price
- Currency (must match the PO if applicable)
- Tax, if applicable
- Cargill contact name



Invoice Requirements

- ✓ No password protection or encryption within the email attachment
- ✓ Supplier statements, quotes or proforma invoices are not accepted as a valid invoice
- ✓ No compressed files such as a Zip file.
- ✓ No handwritten or illegible information

Most common errors on submissions

- **√No Attention Line**
- ✓ No reference to or incorrect Cargill PO #
- ✓Invoice submitted to incorrect location



Attention Line

Locations Impacted and Go Live Date

Go Live 1 – September 1, 2019

We have 2 different activation dates for the plants that make up the CSSTNA business, please see below to reference the plant and their respective activation date.

ttention Line	Plant Code	Business Name	Street Address	City	State	Zip
001-A463-1CDE	1CDE	CARGILL INCORPORATED	1710 16TH ST SE	CEDAR RAPIDS	IA	52401-2638
001-A463-1AJB	1AJB	CARGILL INCORPORATED	2888 FM 1727	DALHART	TX	79022-8361
001-A463-1BLT	1BLT	CARGILL INCORPORATED	3201 NEEDMORE RD	DAYTON	ОН	45414-4309
001-A463-1AGQ	1AGQ	CARGILL INCORPORATED	1041 E GARFIELD AVE	DECATUR	IL	62526-4854
001-A463-1CAI	1CAI	CARGILL INCORPORATED	765 E PYTHIAN AVE	DECATUR	IL	62526-2412
001-A211-1ANK	1ANK	CARGILL INCORPORATED	1844 SUMMER ST	HAMMOND	IN	46320-2236
001-A234-1CHY	1CHY	CARGILL INCORPORATED	1100 INDIANAPOLIS BLVD	HAMMOND	IN	46320-1019
001-A463-1BLX	1BLX	CARGILL INCORPORATED	2800 LYNWOOD RD	LYNWOOD	CA	90262-4010
001-A463-1BLZ	1BLZ	CARGILL INCORPORATED	2330 BUOY STREET	MEMPHIS	TN	38113-0368
.09-A216-1CHI	1СНІ	DRY CORN INGREDIENTS INCORPORATED	616 S JEFFERSON ST	PARIS	IL	61944-2043
109-A216-1DXB	1DXB	DRY CORN INGREDIENTS INCORPORATED	104 MCMILLAN ST	PARIS	IL	61944-2043
001-A463-1BMC	1BMC	CARGILL INCORPORATED	18049 COUNTY ROAD 8	WAHPETON	ND	58075-9700
01-A463-1BMD	1BMD	CARGILL INCORPORATED	1120 MILLBURY STREET	WORCESTER	MA	01607-1415
01-A463-2GTB	2GTB	CARGILL INCORPORATED	1345 76TH AVE SW	CEDAR RAPIDS	IA	52404-7038
001-A463-2GTM	2GTM	CARGILL INCORPORATED	2780 HIGHLAND AVE	CINCINNATI	ОН	45212-2408
001-A463-2GTC	2GTC	CARGILL INCORPORATED	5328 TREMONT AVE	DAVENPORT	IA	52807-2639
001-A463-2ANS	2ANS	CARGILL INCORPORATED	20 EAKER ST	DAYTON	ОН	45402-2550
001-A463-2GTL	2GTL	CARGILL INCORPORATED	2311 45TH ST S	FARGO	ND	58104
01-A463-2GTD	2GTD	CARGILL INCORPORATED	8556 COUNTY ROAD 140	FINDLAY	ОН	45840-1833
01-A463-2GTG	2GTG	CARGILL INCORPORATED	500 57TH ST	MARION	IA	52302-3801
01-A463-2AYK	2AYK	CARGILL INCORPORATED	2885 W DIEHL RD	NAPERVILLE	IL	60563-8742
L09-A463-2ARQ	2ARQ	DRY CORN INGREDIENTS INCORPORATED	2201 PEDCO RD	PARIS	IL	61944-2043
001-A463-2GTI	2GTI	CARGILL INCORPORATED	1610 ALTORFER DR	PEORIA	IL	61615-1923
001-A463-2GTJ	2GTJ	CARGILL INCORPORATED	1114 5TH ST	SIOUX CITY	IA	51101-1906
001-A463-2GTK	2GTK	CARGILL INCORPORATED	809 W RUSSELL ST	SIOUX FALLS	SD	57104-1360
001-A463-2AET	2AET	CARGILL INCORPORATED	1100 COMMERCIAL DRIVE	WALFORD	IA	52351-5470
01-A463-3AAO	3AAO	CARGILL INCORPORATED	308 6TH AVE SE	CEDAR RAPIDS	IA	52401-2014
001-A463-3AAF	3AAF	CARGILL INCORPORATED	15407 MCGINTY RD W	HENNEPIN	MN	55391-2365
001-A463-3AAT	3AAT	CARGILL INCORPORATED	800 NW 62ND AVE STE 290	MIAMI	FL	33126-4992



Attention Line

Locations Impacted and Go Live Date

Go Live 2 – November 1, 2019

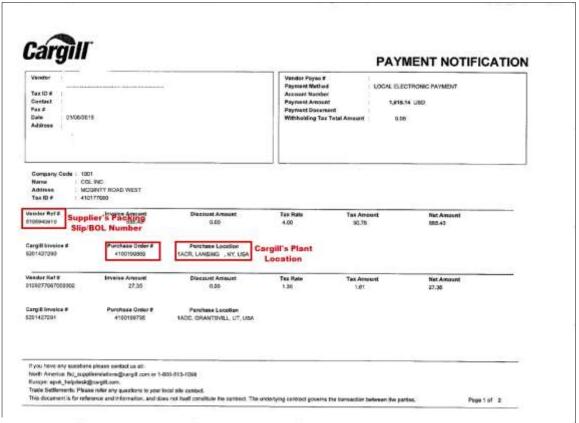
Attention Line	Plant Code	Business Name	Street Address	City	State	Zip
1001-A463-1CBM	1CBM	CARGILL INCORPORATED	3582 MCCALL PL	ATLANTA	GA	30340-2802
1001-A463-1ADQ	1ADQ	CARGILL INCORPORATED	650 INDUSTRIAL PARK DR	BLAIR	NE	68008-2666
1001-A463-1BLQ	1BLQ	CARGILL INCORPORATED	760 US HIGHWAY 60	BOVINA	TX	79009-3908
1001-A463-1BLS	1BLS	CARGILL INCORPORATED	1 RIVERSIDE LANE # C	CHATTANOOGA	TN	37406-1725
1001-A207-1ADP	1ADP	CARGILL INCORPORATED - VITAMIN E	17540 MONROE WAPELLO RD 17540 MONROE WAPELLO	EDDYVILLE	IA	52553-8032
1001-A463-1BIM	1BIM	CARGILL INCORPORATED	RD	EDDYVILLE	IA	52553-8032
1764-A414-1DVM	1DVM	EDDYVILLE CHLOR-ALKALI, LLC	1194 720 AVE	EDDYVILLE	IA	52553-8528
1001-A463-1DXC	1DXC	CARGILL INCORPORATED	1285 APPLETON RD	ELKTON	MD	21921-3913
1001-A463-1BLU	1BLU	CARGILL INCORPORATED	1950 HARVEST AVE	FORT DODGE	IA	50501-8828
1001-A463-1BLV	1BLV	CARGILL INCORPORATED	9702 CLINTON DR	HOUSTON	TX	77029-4330
1109-A216-1BLW	1BLW	DRY CORN INGREDIENTS INCORPORATED	1730 W MICHIGAN ST	INDIANAPOLIS	IN	46222-3855
L001-A463-1BMA	1BMA	CARGILL INCORPORATED	2 S HORTON STREET	SEATTLE	WA	98134-1810
.001-A463-1BMB	1BMB	CARGILL INCORPORATED	5425 W TYSON AVE	TAMPA	FL	33611-3227
L001-A463-2GTA	2GTA	CARGILL INCORPORATED	1450 FRONT ST	BLAIR	NE	68008-1638
1001-A463-2BEY	2BEY	CARGILL INCORPORATED	222 S CUMBERLAND ST	FREMONT	IA	52561-9718
1001-A463-2AYD	2AYD	CARGILL INCORPORATED	10364 S 136TH ST	OMAHA	NE	68138-3903
1001-A463-2GTE	2GTE	CARGILL INCORPORATED	13028 CARY CR	LA VISTA	NE	68138-3722
1001-A463-2GTH	2GTH	CARGILL INCORPORATED	2523 EDWARD BABE GOMEZ AVE	OMAHA	NE	68107-4431
1001-A463-3ABA	3ABA	CARGILL INCORPORATED	1705 KELLIE DR	BLAIR	NE	68008-0530
1001-A463-4ACG	4ACG	CARGILL INCORPORATED	14800 28TH AVE N	PLYMOUTH	MN	55447-4873
1001-A463-4AAB	4AAB	CARGILL INCORPORATED	12111 LYNN AVE S	SAVAGE	MN	55378-1475



Remittance Detail

SAMPLE SAP Electronic Remittance Detail or Payment Notification:

Remittance Detail notifying you of an upcoming payment can be provided via fax or email, one business day prior to when payment is issued.



Reminders: Please work with Cargill PO contact or Supplier Relations if you run into the following:

- If you are not receiving electronic remittance
- If you identify a price or quantity discrepancy
- If you are unable to apply a payment because the vendor ref # does not match your BOL or service completion document #



Starches Sweeteners & Texturizers North America Supplier Communication

Payments

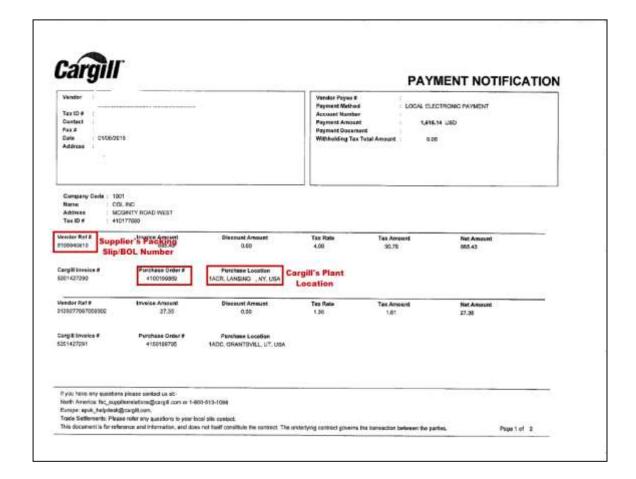


Payments

Invoice payments are consolidated for all Cargill locations using SAP:

- Refer to the Remittance Notice for details.
- Payments will be listed by Cargill business
- Payment allocation MUST be applied to appropriate PO

ACTION: If you didn't receive the ACH documents, please ensure we have a valid email address on file. If you need to change your information, go to Supplier Central to make those changes.





Staying Connected Communication Channels



Cargill Contacts for Supplier Questions

- Reach out to your contacts Cargill PO Processor contact information should be on each PO or email authorizing the purchasing event. Suppliers should direct confirmations, questions, and/or information regarding a specific PO or purchasing event to the Cargill contact for any purchasing event.
- **Supplier Central** The location to go for suppliers and internal stakeholders for information and process updates. We encourage suppliers to access the webpage on a regular basis so they can stay aware of changes and modify processes accordingly.
- **Supplier Relations** The suppliers point of contact for all inquiries: Past Due Payment status, copies of or questions relating to remittance notices, general inquiries, and to submit updated company information including address and contact information.



Demo of Supplier Central

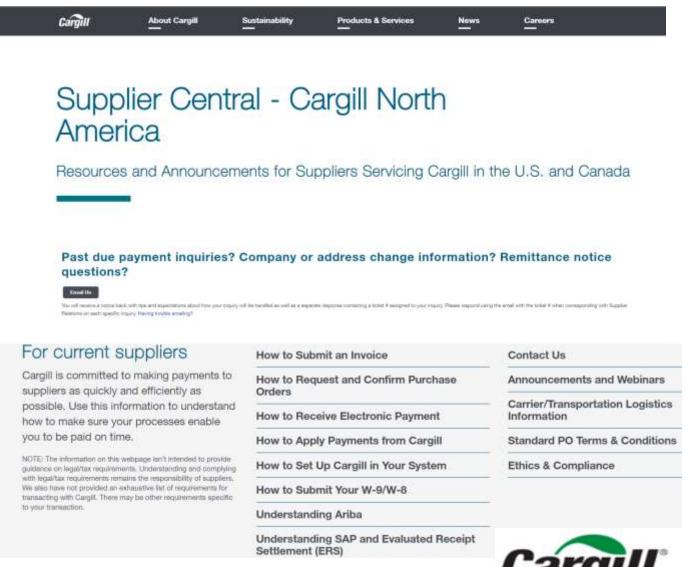


Supplier Central

Cargill's one stop webpage for suppliers to get information!

Supplier Central (http://www.cargill.com/suppliercentral/)
Covers frequently asked questions and all payable questions.

- How to submit an invoice
- How to receive Electronic Payments and Electronic Remittance Notices
- Sample Remittance
 Notices and Instructions
- Quick Links to important Cargill webpages for Suppliers



How to submit an inquiry to Supplier Relations:

- Go to Supplier Central and use the Supplier Relations contact link
- Supplier Relations contact link will <u>create an email to Supplier Relations</u> with auto populated information
- Fill in the information on the auto-populated email as completely as possible attaching all support documents to email so Supplier Relations can respond to your inquiry efficiently.

Supplier Central - Cargill North America

Resources and Announcements for Suppliers Servicing Cargill in the U.S. and Canada

Past due payment inquiries? Company or address change information? Remittance notice questions?

Count Un

No. of source a roots dock with you and aspectations about they per report of the hardful as well as a sequence response containing a locket 4 energied to your vision? Please respond using the event with the total 4 when consequences are reported using the event with a sequence of the second of



NOTE: Email is the recommended communication channel for all inquiries to Supplier Relations



Thank You

