

A future look into insights for 2021

Off-premise occasions will stick

Off-premise occasions have been outpacing on-premises for years and the pandemic has accelerated this trend. Those who are best-inclass have emerged as growth leaders and will help transform restaurant service in the future.¹

2 Modern comfort is growing

To a new generation of consumers, "comfort foods" can mean a wide variety of options: global flavors, new brands that they grew up eating, healthy options that make them feel better. In 2021, it's time to start expanding your definition of comfort foods.²

Chef inspiration

- Ramen and bowls customized with toppings and global sauces
- Tacos-the new sandwich
- Avocado toast using a variety
 of egg toppers
- The Modern meatloaf-using superfood inclusions
- Plant based toppings for pizza

B Chicken, burgers & pizza reign

Want to win big with exotic global spices, regional cuisine, or functional superfoods? Put them on a burger. Winners will be providing these foods in convenient family meal bundles (for delivery or pick up) for an at-home dinner solution.¹

Ideas to reinvent the familiar

- Pizza with plant based and global flavors
- Burger...flexitarian, inclusions and thinking beyond the bun (bowls)
- Sous vide chicken-seasoned in a multitude of ways (jerk, barbacoa, Mediterranean) re-therm and serve

Ideas for to-go/delivery

modern

packaging

helps food

travel

TNT Burgers, and slow cooked or braised meats are foods that travel well Temperature segmentation in delivery keeps hot food hot and cold food cold

The connected chef

The role of the chef is evolving

as consumers seek out a personal connection. Brands also rely on a chef's background and perspective more than ever before.²

Ways to connect chefs

- Create custom kits to deliver or pick up to follow along with the chef from home
- Facebook or Instagram live events
- TikTok
- Private cooking classes
- Virtual kitchen tours

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Future fusebiquity

The next generation of ingredients & flavors is to combine them with well-known dishes. It's a surefire way to introduce consumers to a new flavor and create a dish or product that's both unique and craveable.²

Chef inspiration for fusebiquity

- Mash-ups continue: savory pies, breakfast breaks into every meal period, middle eastern steakhouse, BBQ penetrates into every segment
- · New style sushi: beyond fish and into plants and beef
- · Sandwiches: looking at new carriers cloud bread and beyond.
- · Deconstructing dishes that can be re-assembled by the customer (DIY meal kits)

1. Source: www.npd.com 2. Site: FB 2021 Trend Forecast

We're here to help!

Just call your Cargill or Key Impact representative or email Cargill Foodservice@cargill.com.



