# On-trend tastes made easy

College and University Foodservice Solutions



To order, contact your Cargill representative. For more details, visit Cargill.com/Foodservice or email Cargill\_Foodservice@Cargill.com



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## More flavor. Less labor.

Students are looking for affordable uniqueness, while operators are looking to do more with less.<sup>1</sup> You need a foodservice partner with fresh ideas and versatile products that make it easy for you to innovate while simplifying your back-of-house prep-time and labor costs.

Welcome to Cargill.

## **CAPABILITIES BUILT FOR C&U**

Tap into our vast portfolio of resources and services:



Culinary and R&D teams with unmatched technical and food safety expertise

Innovative product development to match student dining trends



Diverse ingredient and flavor exploration



The highest quality assurance and safety standards



Nutrition labeling and product training

**Digital solutions** 

## Innovating across your menu and campus

Today's students expect new and unique flavors, "healthier" menu options and convenient, on-the-go items that fit their lifestyle. Let us help make your dining program distinctive while combatting labor and training concerns.

### WHAT STUDENTS WANT<sup>2</sup>



### Grab-n-Go

Convenient, quality options similar to other quick-serve favorites



### **Ethnic Cuisines**

Dishes featuring bold, authentic flavors from around the world



### **Digital Solutions**

Set up **notifies** and **chekt** with "in-the-moment feedback" and seamless mobile app-to-food integration



From sustainable sourcing to cage-free, vegan, vegetarian and allergen-free options









## Leading in Sustainability

Since our founding over 150 years ago, we have been dedicated to feeding the world in a responsible way. See how Cargill is making the future of food more sustainable, in line with the values of the students you serve.

## **BOLD GOALS, BIG STEPS**



**30% Cut in Greenhouse Gas Emissions** Per ton of product, across global supply chains by 2030.



**Saving Water Through Collaboration** By equipping farmers with innovative irrigation technology through a 3-year project with Nestle Purina and the Nature Conservancy.



### Top Ranking in Animal Welfare

1 of only 22 food companies with a Tier 1 or Tier 2 ranking by the Business Benchmark for Farm Animal Welfare.



#### Helping Cocoa Farmers

As a global leader in cocoa and chocolate, we believe improving the lives of cocoa farmers goes hand-in-hand with our success.



Cargill's High Intensity Sweetener (HIS) Product Line created the Stevia Sustainability Agricultural Standard in 2010, with 137 control criteria.



## Quality Products with speed-scratch ease

Our versatile, value-added products are easy to prepare and personalize, so you can add unique twists to create standout menu options. Discover how they can transform your operation!

### **SIMPLY SMARTER**

- Significant labor and time savings
- More menuing possibilities across all campus venues
- Bigger, better taste experiences
- Trending dietary and lifestyle selections

# **Protein Products**

Our diverse protein lineup offers quality nutrition and maximum menu appeal.

### **BEEF**

Popular cuts and grinds with premier tenderness and flavor - including clean-label patties.

BRAND	PART #	DESCRIPTION	PACK SIZE / WEIGHT	ATTRIBUTES	
	7703003	Original 5.3 oz Homestyle Patty	60–63 patties / 20 lb case		
	7703004	Original 4 oz Homestyle Patty	80–84 patties / 20 lb case	Fresh-off-the grill flavor; superior texture; IQF convenience; 3+ hour hold time	
BURGERS	7703020	Original 2 oz Angus Slider Patty	80–84 patties / 10 lb case		
TASTY-N-TENDER	770506	Simply Classic 8 oz Homestyle Patty	20–21 patties / 10 lb case	Fresh-off-the grill flavor; superior texture; IQF convenience;	
	770505	Simply Classic 5.3 oz Homestyle Patty	30–31 patties / 10 lb case	competitive hold times, clean label* *very few ingredients used	
	234	Skillet Essentials 73% fat / 27% lean	8 chubs per box 10 lb chub	Delicious ground beef product with a finer texture, looser bind.	
	371	Skillet Essentials 81% fat / 19% lean	6 chubs per box 10 lb chub	no allergens and at a lower cost.	
	12020	Brisket	5 bags per box 40-99 lb case	Variety of applications–from BBQ dishes to sandwiches to nachos	
Genuinely Better	11523	Chuck Flats	4 pieces per bag 9 bags per box; 69 lb case	Succulent flavor; easy prep; eating experience similar to short ribs	
			2 pieces per bag - 5 bags per box; 30-99 lb case	Rich in tenderness & flavor; indulgent cut of beef; works with any flavor profile	
	11324	Ribeye	1 piece per bag - 6 bags per box; 30-99 lb case	A very tender cut of beef; unrivaled combination of tenderness & flavor	
	18325	Striploin	1 piece per bag 6 bags per box; 20-99 lb case	Flavorful & juicy cut that comes from the short loin	

**TURKEY** Versatile ready to cook entrées, deli items and snacks – wholesome turkey proteins on the lighter side.

BRAND	PART #	DESCRIPTION	PACK SIZE
	110002719		6 / ~6 lb
HONEYSUCKLE	103584038	Ready To Cook Boneless Turkey Breast (Skinless, Frozen)	2 / ~10 lb
	103575809	Ready to Cook Boneless Turkey Breast (Skin-On, Frozen)	2 / ~10 lb

Additional offerings available

### **PLANT-BASED** PROTEIN



100% plant-based protein products with no artificial flavors and minimal ingredients.

BRAND	PART #	DESCRIPTION	PACK SIZE		
BURGERS & GRIN	D				
	7000339	Plant-Based Retail Burger – 8 oz.	6 / 3 lbs		
	770629	Plant-Based IQF Burger Patty Pea – 4 oz.	40-41 / 10 lbs		
CRÂVE	770628	Plant-Based IQF Burger Patty Soy – 4 oz.	40-41 / 10 lbs		
HOUSE	703201	Plant-Based Ground (Brick Pack) Soy – 2 lbs	10 / 20 lbs		
	7000335	Plant-Based Ground (Tray) Pea – 16 oz.	6 / 6 lbs		
	7000341	Plant-Based Ground (Brick Pack) Pea – 16 oz.	6 / 6 lbs		
INGREDIENTS & 1	INGREDIENTS & TOPPINGS				
	703211	Plant-Based Italian-Style Crumbles – 2.5 lbs	4 / 10 lbs		
CRAVE	703213	Plant-Based Beef-Style Crumbles – 2.5 lbs	4 / 10 lbs		
HOUSE	703212	Plant-Based Breakfast-Style Crumbles – 2.5 lbs	4 / 10 lbs		
	703256	Plant-Based Southwest-Style Crumbles - 2.5 lbs	4 / 10 lbs		
SAUSAGES & ME	SAUSAGES & MEATBALLS				
	7000367	Plant-Based Bratwurst-Style Sausages – 15 oz.	4 / 3.75 lbs		
CRAVE	770338	Plant-Based Italian-Style Sausages – 2.5 lbs	4 / 3.75 lbs		
HOUSE	703193	Plant-Based Breakfast-Style Patties – 2.5 lbs	4 / 20 lbs		
	7000337	Plant-Based Italian-Style Meatballs – 2.5 lbs	4 / 2.5 lbs		

### **SNACKING** Satisfy students with premium quality, protein-packed snack kits in unique flavor combinations.

BRAND	PART #	DESCRIPTION	PACK SIZE
	103580651	Oven Roasted Turkey Breast with Asiago Cheese and Yogurt-Covered Granola Clusters	12 / 3 oz
Contraction of the	103580655	Black Forest Uncured Ham with Gouda Cheese and Dark Chocolate Cranberries	12 / 2.9 oz
<b>Castle 20000</b> 103580659 103580663	Pepper-Rubbed Turkey Breast with Pepper Jack Cheese and a Blend of Dried Cranberries and Blueberries	12 / 2.8 oz	
	103580663	Genoa Salami with Provolone Cheese and Chocolaty Covered Pretzels	12 / 2.5 oz
Sunny Fresh	50074	Eggs ASAP!® (Individually Wrapped, Refrigerated)	16 / 2 ct

## **Protein Products**



**EGGS** Protein-packed products that make serving eggs overly easy – for breakfast, brunch or anytime.

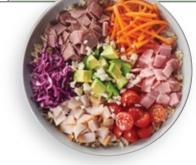
BRAND	PART #	DESCRIPTION	PACK SIZE / WEIGHT
CAGE FREE			
	10081	Cage Free Liquid Whole Egg with Citric (Frozen)	12/2 lb / carton
	11078	Cage Free Egg Whites (Frozen)	12/2 lb / carton
	51039	Cage Free Hard Cooked Chef Grade Egg (Refrigerated)	12/6 ct, pillow pak
Sunny Fresh EGGS OVERLY EASY	31958	Cage Free Precooked Scrambled Eggs, Large Curd (Bulk, Frozen)	1/30 lb
	31000	Cage Free Scrambled Egg Patty (Bulk, Frozen)	260/1.5 oz
	31328	Cage Free Fried Egg Patty (Bulk, Frozen)	280/1.5 oz
	31300	Cage Free Egg White Patty (Bulk, Frozen)	260/1.5 oz
DICED, PATT	IES, PRECOO	KED SCRAMBLED AND LIQUID	
	10760	Light & Fluffy ESL (Refrigerated)	12/2 lb, carton
$\sim$	30330	Over Easy Black Pepper Egg Patty (Bulk, Frozen)	~160/1.5 oz
Sunny Fresh EGGS OVERLY EASY	40928	Bacon and Cheese EggStravaganza,® Medium Curd (Bulk, Frozen)	4/5 lb / bag
LOUD VIENEI ENDI	40936	Turkey Sausage and Cheese EggStravaganza, $^{\otimes}$ Medium Curd (Bulk, Frozen)	4/5 lb / bag
	60010	Premium Diced Eggs (Frozen)	4/5 lbs
ENTREÉS			
	30195	Cheese and Vegetables Frittata (Bulk, Frozen)	80/3.3 oz
	30185	Cheese and Vegetables and Ham Frittata (Bulk, Frozen)	48/3 oz
Sunny Fresh	30169	Cheddar Cheese Omelet (Bulk, Frozen)	48/3.5 oz
EGGS OVERLY EASY	30261	Supreme Egg Bake Bites (Bulk, Frozen)	25 lbs
	30263	Supreme Egg Bake Bites (Frozen)	12 lbs, bulk
	40490	Whole Grain Cinnamon Glazed French Toast (Bulk, Frozen)	130/2.9 oz
	30274	Egg, Cheese, Vegetables and Ham Wrap	75/4 oz
INDIVIDUAL	LY WRAPPED		
	40491	Whole Grain Cinnamon Glazed French Toast (Individually Wrapped, Frozen)	110/2.9 oz
	40494	Whole Grain Cinnamon Glazed French Toast Sticks (Individually Wrapped, Frozen)	110/2.9 oz
Sunny Fresh	40254	Turkey Sausage and Cheese Tortilla Wrapped Omelet (Individually Wrapped, Frozen)	96/3 oz
EGGS OVERLY EASY	40355	Cheese Tortilla Wrapped Omelet (Individually Wrapped, Frozen)	90/3.1 oz
	40263	Ham and Cheese Tortilla Wrapped Omelet (Individually Wrapped, Frozen)	96/3.35 oz
	40196	Skillet Omelet® with Colby Cheese (Individually Wrapped, Frozen)	150/2.1 oz
	50074	Eggs ASAP!® (Individually Wrapped, Refrigerated)	16/ 2 ct

### **COOKED MEATS**

Premium fully cooked meats and deli products providing the best quality and taste experience.

BRAND	PART #	DESCRIPTION	PACK SIZE
SLICED DELI MEA	ιτs		
	103580899	Sliced Roast Beef (Fresh)	6 / 2 lbs
	103580903	Sliced Corned Beef (Fresh)	6 / 2 lbs
	103580907	Sliced Pastrami (Fresh)	6 / 2 lbs
CHARTER	103580911	Sliced Smoked Turkey Breast (Fresh)	6 / 2 lbs
	103580915	Sliced Oven Roasted Turkey Breast (Fresh)	6 / 2 lbs
	103580919	Sliced Smoked Ham with Natural Juices (Fresh)	6 / 2 lbs
	103580450	Sliced Reduced Sodium Roast Beef (Fresh)	6 / 2 lbs
BULK/PREPARED	MEATS		
	103585049	Off the Bone Turkey Breast (Fresh)	3 / ~4 lbs
	110031368	Black Forest Ham (Fresh)	3 / 6 lbs
	110031602	Buffalo Style Breast of Chicken (Fresh)	3 / ~5 lbs
CHARTER	110031600	Honey Maple Glazed Turkey Breast (Fresh)	6 / 2 lbs
RESERVE	103585702	Fully Cooked Boneless Beef Chuck Short Ribs (Frozen)	4 / ~3 lbs
	100044204	Fully Cooked Turkey Pot Roast w/ Gravy (Frozen)	4 / 5 lbs
	103585770	Fully Cooked Shredded Beef Brisket (Frozen)	8 / 2 lbs
	110033335	Fully Cooked Seasoned Boneless Pork (Frozen)	4 / 5 lbs
HARVEST	103571616	Fully Cooked Prime Rib (Frozen)	2 / 13 lbs

Additional offerings available



Tray not included



## Plus: Cooking & Baking Essentials

Cargill has been helping the world thrive for over 150 years. We support your operation and innovations with Truvia<sup>®</sup> sweeteners, Cocoa and Chocolate, premium Cooking Oils and Salt products to help take your dishes to the next level.

COCCOA & CHOCOLATE Chocolate chips, coatings, baking cocoa, and specialty products to add decadence to your desserts.

#### DESCRIPTION 100107076. 100107077 Select Semisweet Chocolate Chips, 1000 & 4000 Count 1 - 25 lb 100106731 Select Semisweet Chocolate Chips, 1000 Count 1 - 10 lb 100107044 Milk Chocolate Chips, 1000 Count 1 - 50 lb 100107253 Chocolate Flavored Baking Chips, 4000 Count 1 - 25 lb Select Butterscotch Flavored Chips, 4000 Count 1 - 25 lb 130007081 100107016 Elite Bittersweet Chocolate Coating 1 - 10 lb The Chocolate Resource 110019253 Natural Low Fat (10/12) Baking Cocoa 6 - 5 lb 6 - 5 lb 110019239 Natural High Fat (22/24) Baking Cocoa Premium Hot Cocoa Mix 110032558 6 - 2 lb 4 - 6 lb 110020134 Rainbow Decorettes PETER'S° CHOCOLATE 100000144 Caramel Loaf 6 - 5 lb OF DISTING

### **SWEETENERS**

BRAND	PART #	DESCRIPTION	PACK SIZE
	110026801	1000 ct Stick cs 1g	1 - 1000 ct
	110015329	CAFÉ 1g Packet 1000 ct	1 - 1000 ct
trunia	110027188	2g Packet 1000 ct	1 - 1000 ct
truvia	110002910	Bulk Pouch for Bar/Tea	6 - 1.48 lb
	110030497	Liquid Original 2.7 FL OZ	12 - 2.7 oz
	110030509	Liquid Vanilla 2.7 FL OZ	12 - 2.7 oz
	110002924	Cane Sugar Blend	8 - 24 oz

## SALT

BRAND	PART #	DESCRIPTION	PACK SIZE
AVK -	110035886	Kosher Salt	3 lb box (9 per case)
Diamond	110022082	Fine Kosher Salt	4 lb box (9 per case)
Veryan	110005657	Fine Sea Salt	25 lb paper bag

### OIL

BRAND	PART #	DESCRIPTION	PACK SIZE
6	100087247	High Oleic Canola Frying Oil	35 lb
ClearValley	100089346	High Oleic Sunflower Oil	35 lb
	100087401	Heavy Duty Clear Frying Oil	35 lb
COISCO AL	110023185	Liquid Butter Alternative	3 - 1 gallon
PROT	100087426	Pan and Grill	3 - 1 gallon
	100087814	Extra Virgin Olive Oil	3 - 1 gallon
FILIPPO	100087795	Saute & Grill Olive Oil Blend	3 - 1 gallon
CULINARY SELECTION THE FIRST & LAST NAME IN OLIVE OIL	100087813	Olive Oil	3 - 1 gallon
	100087796	All Purpose Oil Blend	3 - 1 gallon
Regal™	110015218	Regal Donut Fry	50 lb Cube

# Menu Concepts matching tastes to trends

Need menu inspiration? Use these trending recipe ideas to connect with your students and staff, offer flexible protein options and make a splash across your dining program.

#### **BBQ Brisket Burger**

A juicy TNT<sup>™</sup> Burger topped with shredded beef brisket, crispy jalapenos, pepper jack cheese and crunchy coleslaw. Featuring Fully Cooked Shredded Beef Brisket (#103585770), TNT<sup>™</sup> 5.3 oz. Patty (#7703003) or TNT<sup>™</sup> 4 oz. Patty (#7703004)



#### Toasty Plant-based Meatball Sub

Our plant-based meatballs are perfectly spiced and sized for appetizers, pasta, subs, pizza and more. Featuring Italian-style Plant-based Meatballs

Featuring Italian-style Plant-based M (#7000337)

#### **Huevos Rancheros Egg Sandwich**

A savory over easy egg patty, avocado and pepper jack cheese, served on toasted telera bread. *Featuring Sunny Fresh® Over Easy Egg Patty (#30330)* 

#### Handheld Options are on the rise – 20% of students want more portable items.<sup>5</sup>

#### - Bold Bulgogi Bowl Tender pork belly with kimchi sauce,

bean sprouts and green onion, served over rice and sprinkled with sesame seeds. Featuring Fully Cooked Seasoned Pork Belly (#103585760)

#### Customizable

Students want customizable dishes and ingredient variety.<sup>3</sup>

Sunny Fresh EGGS OVERLY EASY

CHARTER

#### **Blended Iced Coffee**

With Truvia<sup>®</sup> Natural Sweetener, you can blend up rich, frosty coffee drinks with 83% fewer calories than the full-sugar version. *Featuring Truvia<sup>®</sup> Café 1g Packet 1000ct (#110015329)* 

#### The Pick-Me-Up Beverage 52% of C&U students say coffee is their preferred "pick-me-up" beverage.<sup>4</sup>

truvía



#### **Grilled Pastrami Wrap**

Fill a whole wheat wrap with sliced pastrami and cheese, then toast on a griddle and serve with pickle spears. *Featuring Sliced Pastrami (#103580907)* 

Foodie Phenoms today's students are more food-aware and food-forward than ever.<sup>5</sup>

#### **Creole Reuben Melt-**

CHARTER

Toasted rye bread topped with sliced Pastrami and Corned Beef, melted cheddar, coleslaw, red onions and sriracha.

Featuring Sliced Pastrami (#103580907) and Sliced Sliced Corned Beef (#10358090)

Global Flavors are in demand, with colleges' increasingly diverse populations.<sup>3</sup>







#### — Plant-Based Burger

A plant-based burger patty California style served on a toasted brioche bun. Featuring Plant-Based Retail Burger (#7000339)

100% Plant-Based No artificial flavors, minimal ingredients and all colors from fruit & veggie juices.

