

Protein. Nutrition. Hydration. Immune support. The list of benefits consumers seek from today's functional beverages is ever-expanding. With a full portfolio of industry-leading, science-backed ingredients – and the formulation expertise to make them taste great – Cargill can help you deliver.

#### **INSIGHT:**

Sweetener claims demonstrate high purchase impact1

#### **SOLUTION:**

EverSweet® stevia sweetener + ClearFlo™ natural flavor



sugar reduction



EANFR sweetness



solubility

#### **INSIGHT:**

A "zero sugar" claim has high purchase impact for the general population2

#### **SOLUTION:**

#### Zerose® erythritol



sugar or calories



JHANC body & mouthfeel



digestive tolerance relative to other polyols

### **INSIGHT:**

"Good source of protein" is the #1 claim sought in Active Nutrition beverages3

# **SOLUTION:**

# PURIS® pea protein



minimum protein for a nutritional boost

traceable, non-GMO\*

non-gritty texture

#### **INSIGHT:**

6.3% projected CAGR for pectin through 2034, driven by interest in plant-based eating4

#### **SOLUTION:**

#### UniPECTINE® pectin



Label-friendly texture for sugar reduction



Adds stability to protein-based & acidic beverages



Upcycled origins

## **INSIGHT:**

Electrolytes have a 62% positive influence on purchase<sup>5</sup>

## **SOLUTION:**

# Sea salt, Pink Himalayan salt



Premium consumer perception



Traditionally

harvested sea salt



100% natural unrefined Pink Himalayan salt

## **INSIGHT:**

"Made with real chocolate" claims have high purchase impact in active nutrition beverages6

## **SOLUTION:**

# Cargill cocoa powders

Up to 15–30% sugar reduction possible with Gerkens® Sweety cocoa powders



Specialty powders designed to enhance dairy alternatives

Full portfolio of high-quality cocoa powders



Partner with Cargill to accelerate product innovation.

Learn more at cargill.com.

- \* There is no single definition of "non-GMO" in the USA. Contact Cargill for source and processing information. EverSweet® is a product of Avansya, a joint venture of Cargill and dsm-firmenich.
- SOURCES:
- $^{\text{1}}$  Cargill ClaimTracker  $^{\text{TM}}$  proprietary research, 2024.
- <sup>2</sup> Cargill ClaimTracker-Health & Nutrition Beverages, 2024.
- <sup>3</sup> Cargill ClaimTracker proprietary research, 2024. <sup>4</sup> Future Market Insights. "Pectin Market, 2024–2034."
- <sup>5</sup> Ibid, Cargill ClaimTracker.
- <sup>6</sup> Ibid.

