

# Coal



## Global Reach Meets Innovation

*Cargill is a global force in the coal business with suppliers and customers across Europe, North America, Asia and Africa. Our global reach and ability to package physical coal with other products allows us to offer innovative solutions such as the first Green Coal supply into Japan.*



## Customers

Cargill serves coal customers of all kinds, in every corner of the world. Our customer base includes:

- Municipal & Private Utilities
- Industrial Consumers
- Independent Power Producers
- Ferrous & Steel Industry
- Investment Partnerships
- Hedge Funds

## Origination

Our origination base, which is a combination of long-term off-take agreements together with innovative equity participation structures, includes supplies from:

- South Africa
- Australia
- Colombia
- New Zealand
- Russia
- Philippines
- Indonesia
- United States

## Products/Services

As an active player in both the derivative and physical trade, Cargill offers coal customers the widest range of products and services available:

- Risk Management Solutions
- Creative Financial Structures – Swaps, Collars, Floors, Caps
- Reliable Physical Execution
- Supply Chain Management
- Ocean Transportation Desk
- Asset Optimization
- Dark Spreads
- Trade and Structured Finance
- Market Information and Reports

### CONTACT INFORMATION

For more information, visit  
[www.cargill.com/energy](http://www.cargill.com/energy)

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## A Global Company Built on Local Expertise

*For over 140 years, Cargill has been partnering with customers around the world. With over 158,000 employees in 66 countries, we have the global reach you need with the local expertise you want.*

### OFFICES

BEIJING

HONG KONG

GENEVA

JOHANNESBURG

MINNEAPOLIS

MOSCOW

MUMBAI

SINGAPORE

TOKYO

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## Focused on Your Needs

*Cargill is focused on providing the customer solutions you need including creative financial structures, reliable freight management and sound risk management.*

## Deeper Insight, Improved Decisions

*Cargill provides customers access to a sophisticated global team that gathers and analyzes broad based market information, providing you access to a deeper level of market insight to improve your coal trading and supply chain management decisions.*

## Drive Your Bottom Line

*Market participation in all key global markets increases your access to reliable coal supply and price certainty, helping drive your bottom line.*

*For more information on how Cargill can meet your energy trading, risk and supply chain management needs, visit [www.cargill.com/energy](http://www.cargill.com/energy).*



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*collaborate > create > succeed™*

