



origination



processing



risk management



Sharing knowledge, insight and resources to grow your *biofuels* business.

sales & distribution



distillers grains marketing



Working with you to Manage, Protect and Enhance Your Biofuels Business



Building and growing your business in a new and competitive landscape comes rife with challenges and opportunities. With the myriad of complexities and change, you will want to collaborate with a market leader who focuses on your success. Cargill has developed a comprehensive package of services and tools to help you manage, protect and grow your biofuel business. From capital financing to grain origination and grain and energy risk management, to the marketing of ethanol and distillers grains, Cargill can customize services to complement your business needs and strategy.

Why team with Cargill?

- Cargill has a 145-year legacy of providing unique solutions to our agricultural partners to help them succeed.
- As a service provider, Cargill's financial strength and credibility with financial institutions provides you a competitive advantage.
- As an established producer and worldwide marketer of ethanol, biodiesel and related products, Cargill understands the complexities of these markets.

Grain Origination and Risk Management Solutions

One key to protecting your business is through the management of risk. Cargill draws upon its long history of managing commodity risk to offer you a complete risk-management solution – both a comprehensive process to assess and manage your specific risks as well as a diverse portfolio of risk management tools to help you secure low-cost origination opportunities.

2008 Malcolm Baldrige National Quality Award Recipient

*for organizational innovation
and performance excellence.*



Cargill Corn Milling



Energy Risk Management

Energy is a significant cost component of your production. As the most volatile of all commodity markets, energy costs can easily double if not properly managed with a proactive risk management program.

Cargill can help. Cargill has been active in the wholesale energy markets for more than 30 years. Today, Cargill is a leading power and gas marketer. Because it is also one of the largest users in North America, Cargill leverages its experience in risk management and energy trading to proactively manage energy cost.

Cargill can offer a complete solution for managing your energy supply chain in a challenging environment. We can assess economical supply options, and manage and monitor origination of your physical requirements. We offer customized price risk management tools based on our marketing coverage and unique experience as an end user. Finally, Cargill will provide, through a personalized web-based system, financial information that general managers, plant supervisors and accountants need.

Marketing of Distillers Grains Products

As a global leader in the overall marketing and production of feed ingredient products, Cargill offers a conduit for the marketing of your distillers grains. Cargill may be able to maximize the value of your products through:

- unparalleled market access and information, moving products globally to maximize your return
- smooth integration into a comprehensive portfolio for feed ingredient customers
- pricing and price prediction based on statistical and historical analyses

Corn Oil Marketing and Germ Processing

The demand for corn oil is growing, driven by its low levels of trans-fat, superior stability, and high levels of unsaturated fatty acids. Cargill has the experience and capability to help make the most of this opportunity. We offer multiple pricing arrangements for corn germ processing that allow you to capture market increases or lock in margins. Cargill's experience with worldwide corn oil markets also means you can maximize the value of your business. Cargill also has experience with multiple degermination technologies and can assist in finding best fit for your business.

Biofuels Marketing

You accrue a number of benefits by working with Cargill to market your ethanol and biodiesel production. Most importantly, Cargill assumes all risk relating to the marketing of your biofuel with the mutual goal of obtaining the highest return subject to market conditions. As an established marketer and producer of ethanol and biodiesel, Cargill's strong relationships with major refiners translates into broader geographic markets and customer base. You may also benefit from Cargill's ability to leverage its logistics and transportation network.

Confidence in Cargill

You can feel confident working with Cargill as your business resource and service provider. Cargill has conducted its business with the highest standards of integrity for 145 years. Cargill combines unmatched financial strength and stability with world-class services that can help make you a leader in the ethanol industry.

To learn more how Cargill can work with you to enhance your business.

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